

# EV Low-Rider Technology Demo & Workforce Development

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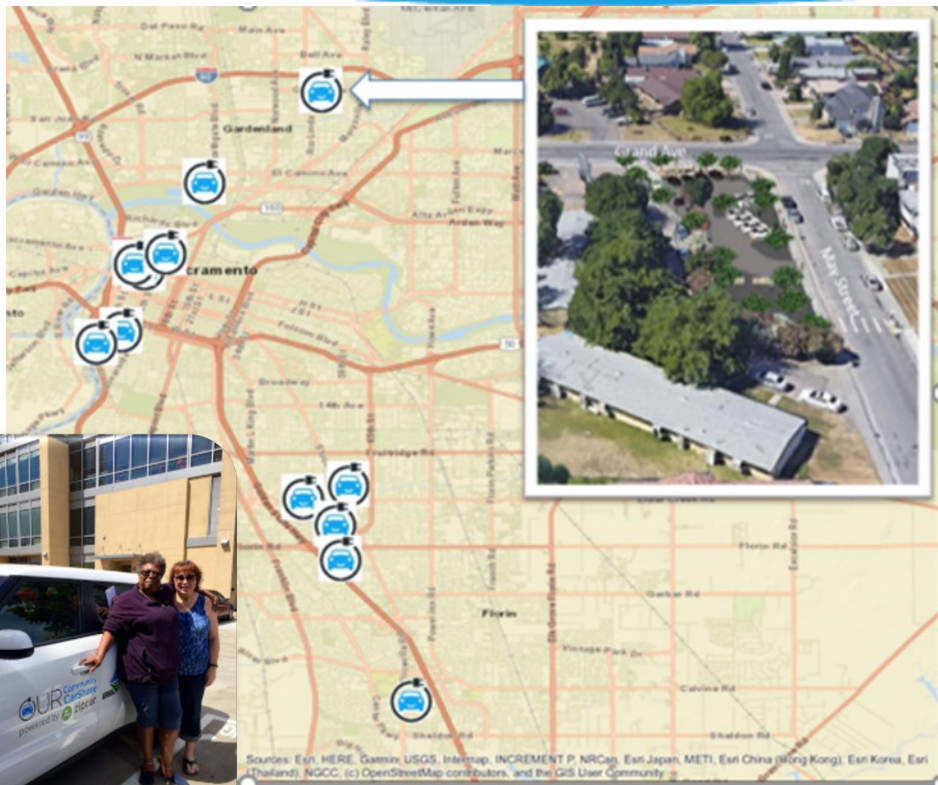
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# Sac Metro Air District Incentives – Our Focus

- Over \$300M invested in the Sacramento region in last 25 years
  - Providing significant pollution reductions resulting in about 20% reduction in Regional NOx emissions
  - New reliable equipment for businesses
  - Stimulating economic growth
- Promoting innovative technology & creating new Markets
  - Advanced zero and near zero vehicle/equipment technology
    - Example: Pepsi Tesla Trucks with MegaWatt Chargers
- Funding available to all communities
  - Emphasis towards priority populations



# Our Community CarShare - Government Style



Membership transportation service located in DACs throughout Sacramento

Members can reserve clean zero emission vehicles up to 3 hours/day or 9hrs/week

## Quick Stats

726 members for 11 communities

700,000 miles driven; 45,240 reservations to date



# Sac Metro Air District Incentives – Partnerships

- Coordinated Partnerships working together to benefit priority populations
  - 4-Agencies
    - City/County of Sacramento
    - Community Based Organizations
      - GreenTech
      - Community Resource Projects
      - La Familia
    - Other agencies



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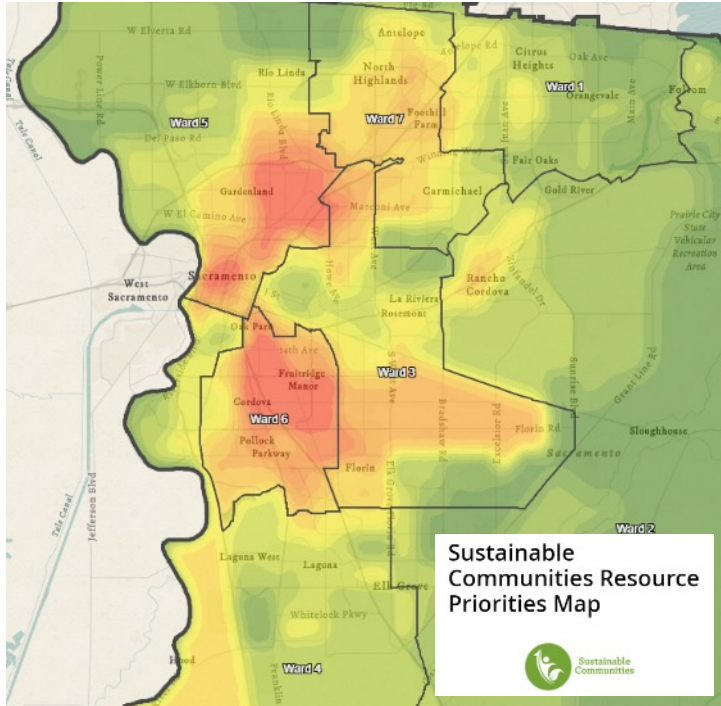


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# It's About the Basics!

- Mobility
- Access to medical care, education, ceremony, social gatherings, work, etc.
- EVs are an ancillary benefit!
- Deploying EV mobility in the community requires EV education → leads to adoption

# Targeting the Community

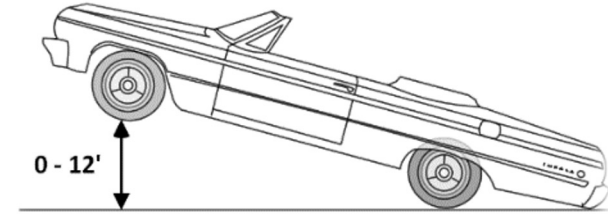


*“These EV cars don’t reflect me and my community”*



# EV Awareness & Access thru EV Lowriding

- Targeting African American and Latino Communities
- Targeting Underserved Communities
- Culturally relevant project
- Diverse EV applications
- Engaging our youth about culture and STEM



# Creating Adoption and Workforce

- Projects focusing on developing a workforce pipeline
  - Need for electricians, plumbers, construction workers, skilled trades
- Promoting STEM in schools
- Promoting ZEVs in the Community
- Creating multi-generational adoption



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