# Global Battery leader **LG Energy Solution**

Changing Energy, Charging Life

**Robert Lee** President, North America

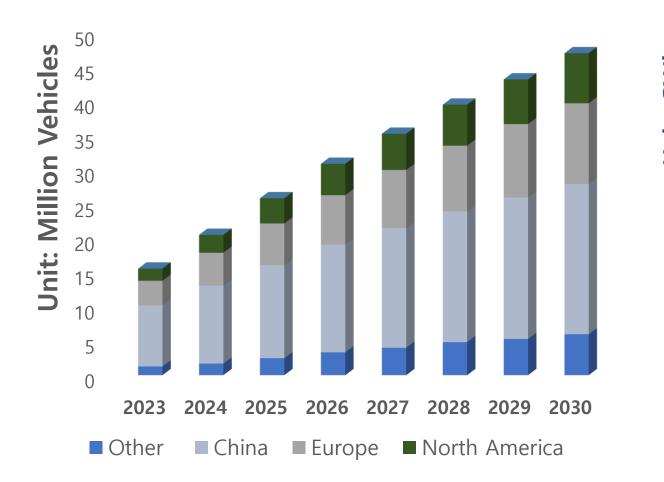
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# Agenda

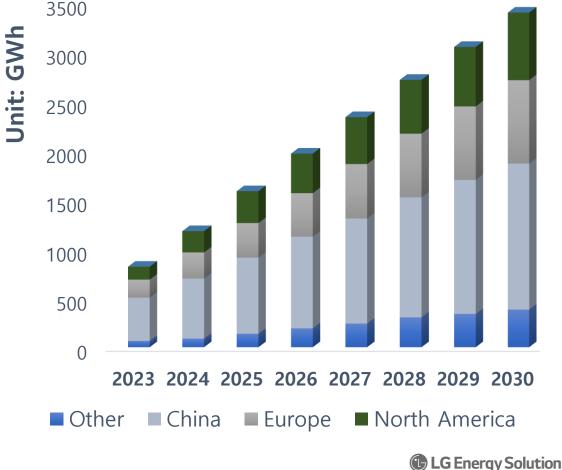
- Market Outlook
- OEM/Battery Industry Readiness
- LG Energy Solution Plans and Background
- Additional Policies to Drive EV Growth

# The global EV and the associated battery market are expected to grow rapidly in the next decade

**Global EV Market** 



#### **Global Battery Market**



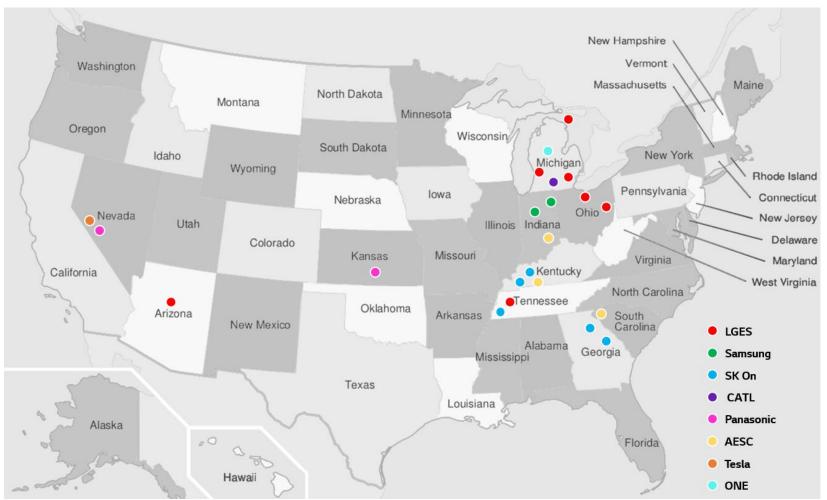
Note: Forecast does not reflect impact of latest EPA guideline

### In North America, OEMs have capacity, but it is driven by Tesla-Announced Sales targets are even more aggressive

OEM	EV Production Capacity in NA (K)	EV 2030 Sales Goal for NA (K)
Tesla	4,750	6,800
GM	659	1,955
Ford	767	1,530
STLA	744	2,550
VW	446	450
Toyota	139	385
Total	7,505	13,670
Market Forecast	7,300	

Note: Based on public announcements

### Battery investments are underway to support the EV growth



#### **Announced Battery Plants in North America**

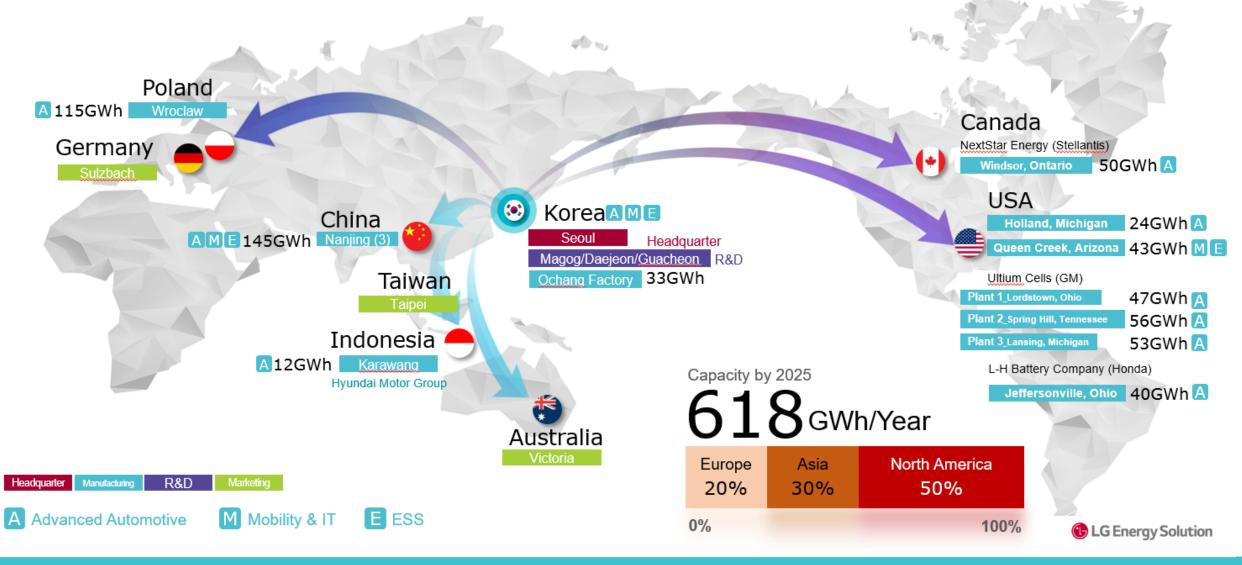
Company	Announced Capacity (Gwh)
LG EnSol	269
SK	186
Panasonic	79
Samsung	63
AESC	63
CATL	40
TESLA	39
ONE	20
Total	759
FORECAST	687

Note: Based on public announcements

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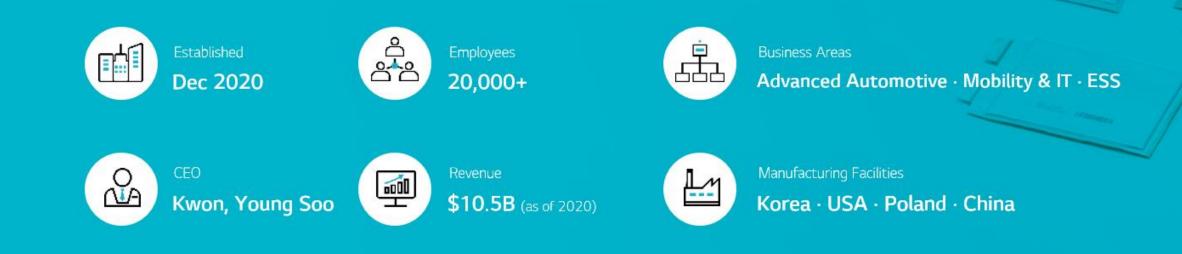
#### **Global Network**

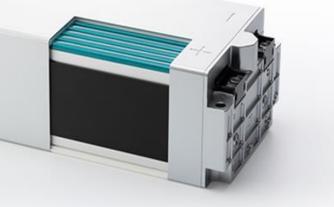
Expanding our R&D, manufacturing, and sales bases throughout key regions, including South Korea, China, and the United States.



### **Creating LG Energy Solution's Unique Value**

LG Energy Solution is building a unique corporate brand value, a specialized company that provides a variety of energy solutions for a better world.





LG Energy Solution pioneered South Korea's untapped battery industry, overcoming a series of concerns and difficulties with a daring spirit, and has recently laid the foundation for the profitable business model before anyone else in the field. Our journey is to become an enterprise: that provides value above expectations through the best technology and product quality, that improves life for mankind innovatively and leads environment-friendly progress; and that grows with its constituents and instills pride.

- CEO's Opening Speech -

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Overview

## 1947

#### LG Group

Subsidiaries60+Overseas<br/>Offices300+Number of<br/>Employees250k+ (150k domestic/100k abroad)Revenue\$145B

as of Dec 2020

<sup>1947</sup> LG Chem

Petrochemicals Advanced Materials Life Sciences Energy Solution

### A Global Battery Company is Born

Spun-off from LG Chem's battery division in Dec 2020, unfolding the new era of a global battery frontier.

LG Energy Solution

#### December 2020

#### LG Energy Solution

Advanced Automotive Battery Mobility & IT Battery ESS Battery



Overview

# Many policy guidelines are supporting the growth of EVs, but there are more opportunities

- Inflation Reduction Act with the \$7,500 tax credit will clearly support the growth
- There are further policy guidelines to promote electrification
  - License plate acceleration
  - HOV/Parking advantages
  - Access to certain sections of the city
- Let's also support other sustainability and diversity efforts as a new industry!



